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MULTINATIONAL MANAGEMENT: A STRATEGIC APPROACH, 6e, International Edition remains the first international management text to offer students a thorough review and analysis of the latest research on international management by using a strategic perspective. Authors John B. Cullen and K. Praveen Parboteeah use strategy as a unifying theme to explore the global economy and the impact of managerial decisions, teaching students to approach international management with a strategic mindset. The text examines comparative management issues, revealing the strengths and weaknesses of competitors and how to adapt organizational practices. It also covers the key topics of formation and implementation of strategies in the global environment, the building of strategic alliances, negotiation and cross-cultural communication, international human resource management, and business ethics. In addition, MULTINATIONAL MANAGEMENT: A STRATEGIC APPROACH, 6e, International Edition discusses how cultural differences affect strategies and operations, giving students an appreciation for how social institutions—such as the economic system, the political system, the education system, and religion—play an important role in any multinational operation. With a distinctive strategic approach, up-to-the-minute coverage, real-world examples, and innovative resources, MULTINATIONAL MANAGEMENT: A STRATEGIC APPROACH, 6e, International Edition helps students develop the essential skills required to formulate and implement successful strategies in the competitive global environment.

This book provides students with a balanced perspective on business in a global environment, exploring implications for multinational companies in developed and emerging markets. This is the first text of its kind to emphasize strategic decision making as the cornerstone of its approach while focusing on emerging markets. Traditional topics, like foreign exchange markets and global competition, are contrasted with emerging operations, like Chinese market intervention and Islamic finance, to provide students with an understanding of successful business strategy. Readers learn to develop and implement these strategies across cultures, and across economic, legal, and religious institutions, in order to cope with competitive players in the global landscape. Application-based chapters open with reading goals and conclude with case studies and discussion questions to encourage a practical understanding of strategy. With in-depth analyses and recommended strategies, this edition provides students of international business with the skills they need for success on the global stage. A companion website features an instructor ' s manual, test bank, PowerPoint slides, and useful links for instructors as well as practice quizzes, flashcards, and web resources for students.

Available to be packaged at no charge with the textbook, access to this resource-rich Web site provides students with supporting material such as chapter outlines, dynamic practice quizzes, electronic flash cards, a PowerPoint presentation in note-taking form, "Hot Links" to Web sites that contain information about companies and concepts covered in the text, Key Terms and Concepts, maps, and a copy of the 2006 CIA World Factbook.

This book covers the same material and more when compared with other international business texts, yet it is priced for the student ' s pocketbook. A new international business text for a new and ever changing global environment. With a unique chapter covering International E-Commerce, Cullen is written in a unique way. Issues link the chapters. The logic is that to choose and implement strategies in international business, you need to understand the global, institutional, and cultural environment. In turn, you need to align functional strategies to support the more general multinational strategies. From the student ' s point of view, the approach is designed to answer the questions of "why do I really need to know all of this stuff?" Log on to International Business' companion website for student and instructor resources, featuring Lecture Notes, Lecture Slides, a TestBank, Practice Quizzes, Flash Cards, and useful links: [www.cullenib.com](http://www.cullenib.com).

Business Ethics provides a thorough review and analysis of business ethics issues using several learning tools: Strategic Stakeholder Management as the Theme: All chapters use a strategic stakeholder approach as a unifying theme. The text is thus the first text that adopts this approach. Most business ethics scholars and practitioners agree that successful ethical companies are the ones that can strategically balance the needs of their various stakeholders. By adopting this approach, students will be able to see how the various aspects of business ethics are connected. Theory-based and Application-based: All chapters have important applicable theories integrated with discussion of how such theories apply in practice. Unlike other texts that are either too theoretical or too practical, this text provides the appropriate blend of theory and practice to provide deeper insights into the concepts covered in the chapter. Global Perspective: Unless most other texts, this text provides a global perspective on business ethics. Most chapters include material pertaining to ethics in global contexts. Included are cases about companies in a wide range of countries including Japan, U.K., China and India among many others. Cases: The text contains over 30 real world global cases. Each chapter ends with a short two page case as well as a longer case that varies in length. Each has discussions questions at the end. Finally each of the four parts ends with a Comprehensive Case; proven teaching cases from The Ivey School and other sources.

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