


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Los acompaña de historias impactantes de situaciones reales que pueden parecerse bastante a los métodos aplicados en el Wall Street de hoy. Título: Aprenda de la Mafia (para alcanzar el éxito en su empresa legal) Autor: Louis Ferrante Género: Empresarial Año de la edición: 2012 Extensión: 263 pgs. Editorial: Sello "Conecta" (Random ...

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Este libro narra lecciones para directivos como para personas con cargos intermedios. » David Black, productor de la Ley y el Orden "iPor fin, alguien ha reunido toda la sabiduría y experiencia empresarial de la Mafia en un libro! Lou enseña como aplicar los mejores métodos de organización en sus propios negocios".

Un capo de la mafia sabe más sobre el auténtico liderazgo que cualquier consejero delegado de una empresa grande. A pesar de que la Mafia sea conocida por sus métodos expeditivos e inmorales, sus capos siempre han sido unos hombres de negocios extraordinariamente hábiles. Louis Ferrante, antiguo mafioso, nos revela sus eficaces técnicas de gestión y muestra cómo aplicarlas, de forma completamente legal, en cualquier tipo de empresa. Tras una carrera fulgurante y exitosa en la Mafia de la ciudad de Nueva York y cumplir una condena posterior de ocho años y medio en prisión, Ferrante consiguió enderezar su vida al comprender que lo que había aprendido en el mundo del negocio mafioso podía ayudarlo a alcanzar el éxito en la "vida real". Aprenda de la Mafia ofrece una serie de consejos valiosos y sumamente prácticos que ayudan a desenvolverse sin problemas en el mundo de la empresa. Los acompaña de historias impactantes desituaciones reales que pueden parecerse bastante a los métodos aplicados en el Wall Street de hoy.

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The Mob is notorious for its cruel and immoral practices, but its most successful members have always been extremely smart businessmen. Now, former mobster Louis Ferrante reveals its surprisingly effective management techniques and explains how to apply them-legally-to any legitimate business. As an associate of the Gambino family, Ferrante relied on his instincts to pull off some of the biggest heists in U.S. history. By the age of twenty-one, he had netted millions of dollars for his employers. His natural talent for management led Mafia bosses to rely on him. After being arrested and serving an eight-and-a-half-year prison sentence, Ferrante went straight. He realized that the Mob's most valuable business lessons would allow him to survive and thrive in the real world. Now he offers eighty-eight time-tested Mafia strategies, including: * Go get your own coffee!: Respecting the chain of command without being a sucker. * The walls have ears: Never bad-mouth the boss. * Is this phone tapped?: Watch what you say every day. * How to bury the hatchet-but not in someone's head. * Don't split yourself in half: The wrong decision is better than none at all. * Don't build Yankee stadium, just supply the concrete: Spotting new rackets. * Leave the gun, take the cannolis...and beware of hubris. Ferrante brings his real-life experiences to the book, offering fascinating advice that really works and sharing behind-the-scenes episodes almost as outrageous as those occurring on Wall Street every day.

The Italian-American mafia has its roots in a mysterious and powerful criminal network in Sicily. While the mythology of the mafia has been widely celebrated in American culture, the true origins of its rituals, laws, and methods have never actually been revealed. John Dickie uses startling new research to expose the secrets of the Sicilian mafia, providing a fascinating account that is more violent, frightening, and darkly comic than anything conceived in popular movies and novels. How did the Sicilian mafia begin? How did it achieve its powerful grip in Italy and America? How does it operate today? From the mafia's origins in the 1860s to its current tense relationship with the Berlusconi government, Cosa Nostra takes us to the inner sanctum where few have dared to go before. This is an important work of history and a revelation for anyone who ever wondered what it means to be "made" in the mob.

Gwendolyn Bloom is dead. But even armed with a new passport and identity, the danger is far from over. Her father is safe . . . but Gwen still hasn't untangled all his lies from the truth. Meanwhile, her enemies are closing in with a vengeance. She found her father when he disappeared off the face of the earth—can she survive being on the other end of a manhunt? Gwen faces ever greater danger from the men who hunt her in this action-packed, high-stakes YA sequel to *The Cruelty*, by Scott Bergstrom.

First published in 1941, a classic portrait of a Soviet revolutionary who is imprisoned and tortured under Stalin's rule finds him agonizingly reflecting on his ironic career under the totalitarian movement.

From the world's #1 body language expert* comes the essential book for decoding human behavior Joe Navarro has spent a lifetime observing others. For 25 years, as a Special Agent for the FBI, he conducted and supervised interrogations of spies and other dangerous criminals, honing his mastery of nonverbal communication. After retiring from the bureau, he has become a sought-after public speaker and

consultant, and an internationally bestselling author. Now, a decade after his groundbreaking book *What Every BODY is Saying*, Navarro returns with his most ambitious work yet. *The Dictionary of Body Language* is a pioneering “field guide” to nonverbal communication, describing and explaining the more than 400 behaviors that will allow you to gauge anyone’s true intentions. Moving from the head down to the feet, Navarro reveals the hidden meanings behind the many conscious and subconscious things we do. Readers will learn how to tell a person’s actual feelings from subtle changes in their pupils; the lip behaviors that betray concerns or hidden information; the many different varieties of arm posturing, and what each one means; how the position of our thumbs when we stand akimbo reflects our mental state; and many other fascinating insights to help you both read others and change their perceptions of you. Readers will turn to *The Dictionary of Body Language* again and again—a body language bible for anyone looking to understand what their boss really means, interpret whether a potential romantic partner is interested or not, and learn how to put themselves forward in the most favorable light. *GlobalGurus.org

Today we hear much talk of crisis and comparisons are often made with the Great Depression of the 1930s, but there is a crucial difference that sets our current malaise apart from the 1930s: today we no longer trust in the capacity of the state to resolve the crisis and to chart a new way forward. In our increasingly globalized world, states have been stripped of much of their power to shape the course of events. Many of our problems are globally produced but the volume of power at the disposal of individual nation-states is simply not sufficient to cope with the problems they face. This divorce between power and politics produces a new kind of paralysis. It undermines the political agency that is needed to tackle the crisis and it saps citizens’ belief that governments can deliver on their promises. The impotence of governments goes hand in hand with the growing cynicism and distrust of citizens. Hence the current crisis is at once a crisis of agency, a crisis of representative democracy and a crisis of the sovereignty of the state. In this book the world-renowned sociologist Zygmunt Bauman and fellow traveller Carlo Bordoni explore the social and political dimensions of the current crisis. While this crisis has been greatly exacerbated by the turmoil following the financial crisis of 2007-8, Bauman and Bordoni argue that the crisis facing Western societies is rooted in a much more profound series of transformations that stretch back further in time and are producing long-lasting effects. This highly original analysis of our current predicament by two of the world’s leading social thinkers will be of interest to a wide readership.

A search for the Beast, a Yeti-like creature within the heart of the Amazon, becomes a quest for self-discovery in this young adult coming-of-age story filled with international adventure, rich mythology, and magical realism from globally celebrated novelist Isabel Allende. Fifteen-year-old Alexander Cold has the chance to take the trip of a lifetime. Parting from his family and ill mother, Alexander joins his fearless grandmother, a magazine reporter for *International Geographic*, on an expedition to the dangerous, remote world of the Amazon. Their mission, along with the others on their team—including a celebrated anthropologist, a local guide and his young daughter Nadia, and a doctor—is to document the legendary Yeti of the Amazon known as the Beast. Under the dense canopy of the jungle, Alexander is amazed to discover much more than he could have imagined about the hidden

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worlds of the rain forest. Drawing on the strength of the jaguar, the totemic animal Alexander finds within himself, and the eagle, Nadia's spirit guide, both young people are led by the invisible People of the Mist on a thrilling and unforgettable journey to the ultimate discovery.

On 23 May 1992 the Mafia assassinated its 'Number One Enemy', the legendary prosecutor Judge Falcone, with a motorway bomb that also killed his wife Francesca and three bodyguards. Fifty-seven days later, the Mafia killed Falcone's friend and colleague, Judge Paolo Borsellino, with a car bomb outside his mother's home that also killed five bodyguards. These two murders changed forever how Italy viewed the Mafia. VENDETTA tells the inside story of the assassination plots and the investigation that followed. Follain reveals Borsellino's desperate race against time to find out who killed his friend while knowing he was next on the list and reveals the daring undercover police mission which unmasked the killers. Based on new and exclusive interviews and the testimony of investigators, Mafia supergrasses, survivors, relatives and friends, VENDETTA recounts the events hour-by-hour, minute-by-minute as the Mafiosi plan and carry out the murders, and as the police hunt them down.

The timeless and practical advice in *The Magic of Thinking Big* clearly demonstrates how you can: Sell more Manage better Lead fearlessly Earn more Enjoy a happier, more fulfilling life With applicable and easy-to-implement insights, you'll discover: Why believing you can succeed is essential How to quit making excuses The means to overcoming fear and finding confidence How to develop and use creative thinking and dreaming Why making (and getting) the most of your attitudes is critical How to think right towards others The best ways to make "action" a habit How to find victory in defeat Goals for growth, and How to think like a leader "Believe Big," says Schwartz. "The size of your success is determined by the size of your belief. Think little goals and expect little achievements. Think big goals and win big success. Remember this, too! Big ideas and big plans are often easier -- certainly no more difficult - than small ideas and small plans."

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