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The most successful job seekers utilize a variety of strategies, from establishing a social presence to targeting companies, to help them stand out from the crowd. Try these job search strategies to expedite your search, find connections who can lend a hand, get your resume noticed, and ace your interviews so you get job offers.

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A Proven Road Map for Today's Job Seeker Landed!, Randy Hain's fourth book, offers today's job seekers proven strategies and practical ideas gleaned from his 25+ years of recruiting, executive search and senior leadership experience along with the candid insights of real candidates in...

Landed!: Proven Job Search Strategies for Today's ...

After reading several books on career management and job search, Randy Hain's latest book felt like an in depth executive summary on job search strategy and transition process. It was a relatively quick read that included the most important points benefitting people in career transition, while being very meaty with advice and actionable tips at the same time.

A Proven Road Map for Today's Job Seeker Landed!, Randy Hain's fourth book, offers today's job seekers proven strategies and practical ideas gleaned from his 25+ years of recruiting, executive search and senior leadership experience along with the candid insights of real candidates in transition, hiring managers and other experts in the workplace who also share their experiences and thoughts. The result is a book filled with proven approaches to help job seekers of any age or experience level quickly get on the right path towards landing a new position. Landed! is a combination of candor, practical ideas, proven strategies and insights gleaned from professionals who have seen all sides of a job search. No matter where you are in your career or even if you have not yet joined the workforce, you will find tremendous value in Landed! as you consider how to navigate to the next job on your journey. Here is what a few folks had to say ... "We all lose our jobs, or our jobs lose us, and it is time to move on. Change is never easy but with Landed! in your hands, your odds just got WAY better. Randy Hain has seen it all, and he can share with you all you need to know to find the next great career in your life. Read it, believe it, do it! You will have no regrets." -Chester Elton, author of the New York Times best sellers, "The Carrot Principle" and "All In" "Landed! is a must-read for both senior executives and recent graduates alike who want to take their career to the next level whether they are currently in a job or looking for the next one. Randy provides keen insights from his own experience while summarizing helpful 'best practices' from his vast network of experienced corporate leaders, HR professionals and entrepreneurs. Take great notes because Landed! is full of tips that really work!" -Tim Tassopoulos, executive vice president of operations for Chick-fil-A "As a college student looking at a tough job market in a few years, I appreciate the practical lessons here. I want to find the right job and best fit for me and think this book can help. I appreciated the sections on interviewing and negotiating. Definite must read for students and anybody looking for a new job." -Brian Anthony, student at Clemson University

Today's executive job market is fiercely competitive, and executives must market their value to organizations using a diverse range of channels and tactics. In this book, executive career expert Beverly Harvey gives you a simple, proven, step-by-step approach to: Recognize why the job search strategy you used five years ago doesn't work in today's market Create a job search strategy based on your unique aspirations Identify your personal brand and value proposition Launch an effective job search campaign Understand and pursuing the hidden job market Design a strategy to leverage your network Build an online presence that attracts the right recruiters and decision makers Prepare responses to tough interview questions Plan for persuasive compensation negotiations Get off to a roaring start in your new position

Once someone has decided to look for a new job, they have probably been unhappy for a little while. The decision to put out that first application, or to call a recruiter, comes when they are ready to go. But what many don't realize is that the process can take a long time. The more senior you are, the longer it takes to find a new role. It is not uncommon for employees in senior roles to take over six months to find the perfect new position, maybe even longer. While some industries have such high demand that candidates can receive job offers within days or weeks, some can take time. Job hunting strategy is a task and a very important one just because it leads you in the right direction and towards your prospective career. Get the book, get the World's Best Step by Step Strategy to Get the Job/to

continue your career when you have been knocked down and if you need the new job/career!!

A Proven Road Map for Today's Job Seeker Landed!, Randy Hain's fourth book, offers today's job seekers proven strategies and practical ideas gleaned from his 25+ years of recruiting, executive search and senior leadership experience along with the candid insights of real candidates in transition, hiring managers and other experts in the workplace who also share their experiences and thoughts. The result is a book filled with proven approaches to help job seekers of any age or experience level quickly get on the right path towards landing a new position. Landed! is a combination of candor, practical ideas, proven strategies and insights gleaned from professionals who have seen all sides of a job search. No matter where you are in your career or even if you have not yet joined the workforce, you will find tremendous value in Landed! as you consider how to navigate to the next job on your journey. Here is what a few folks had to say ... " We all lose our jobs, or our jobs lose us, and it is time to move on. Change is never easy but with Landed! in your hands, your odds just got WAY better. Randy Hain has seen it all, and he can share with you all you need to know to find the next great career in your life. Read it, believe it, do it! You will have no regrets. " —Chester Elton, author of the New York Times best sellers, "The Carrot Principle" and "All In" " Landed! is a must-read for both senior executives and recent graduates alike who want to take their career to the next level whether they are currently in a job or looking for the next one. Randy provides keen insights from his own experience while summarizing helpful 'best practices' from his vast network of experienced corporate leaders, HR professionals and entrepreneurs. Take great notes because Landed! is full of tips that really work! " —Tim Tassopoulos, executive vice president of operations for Chick-fil-A " As a college student looking at a tough job market in a few years, I appreciate the practical lessons here. I want to find the right job and best fit for me and think this book can help. I appreciated the sections on interviewing and negotiating. Definite must read for students and anybody looking for a new job. " —Brian Anthony, student at Clemson University

The Proven Program Used by 600,000 Job Hunters! You put hours and hours of hard work into your job search and the companies you've contacted never call. It's a story all too common in the fast-paced, highly competitive world of job hunting. Nothing is more discouraging than sending one resumé after another into the job-hunting void. Eventually, you expect silence from the other end. The Unwritten Rules of the Highly Effective Job Search was written so this never happens to you again. These techniques, developed by author Orville Pierson, have been used successfully for ten years by Lee Hecht Harrison (LHH), the world's premier career services company. Here, Pierson provides you with the job-search techniques that up to now have been limited to the LHH consultants he trains. Orville Pierson has helped thousands of job hunters during his career, taking note of the characteristics that have led to success as well as failure. In The Unwritten Rules of the Highly Effective Job Search, he supplies key information on how professional job search consultants structure the job search project so you can apply the same winning strategies to your own search. You'll also be privy to inside information on how decision makers operate, enabling you to get the inside track on job openings before they are announced. This insider's guide covers every phase of the job search, leading you step by step through the process of creating a clear-cut plan-essential to every job search. Using the Pierson Method, you'll learn how to Develop a Target List (the key ingredient to every job search) Measure your progress Create a " core message " about yourself that decision makers won't forget Present yourself in the best possible light to prospective employers Using these strategies, Orville Pierson and LHH have helped 600,000 people land great new jobs. Employ the Pierson Method in your hunt for employment and you'll soon be doing what you love in the company that's right for you.

Timely job-finding assistance for millions of America's "50ish" workers. In this irreverent, myth-busting book, career expert Bob Weinstein shows older workers what it takes to find and hold on to the most important thing in most people's lives--gainful employment. From resumes to networking to interviews, this is the book that tells older job seekers how the new job market works.

This book offers a lot of valuable information in a format that's easy to read and easy to understand. It guides you through the entire process of successfully getting a job and how to effectively build and maintain a network of relevant contacts, including tips for navigating social media. This book gives you the inside scoop you need in order to understand how the hiring process works and how you can conquer the job market! For example, you will learn: - How to determine what you are worth to a company so you can ask for the highest salary - How to negotiate the best offer - Creative strategies candidates have used to land an interview - Proven interview techniques that will help you land a job - How to write a resume and cover letter that will get read - How recruiters and hiring managers search for and review resumes.

Today's job seekers need to "lose the resume" in order to land the right job. In this guide, Burnison shares the new rules of engagement in which seekers must learn to tell a story about themselves that speaks to their competencies, purpose, passion, and values.

Discloses tips and strategies to get the best possible deal from a new employeer, including a higher salary, better benefits, stock options, and signing bonuses

"Finding a job has never been harder. However better jobs and higher salaries are within your grasp... As a recruiter I reviewed over 20,000 resumes a year, spoke to thousands of candidates a year and negotiated hundreds of offers every year. Based on that experience I'll tell you how to get the job of your dreams with the financial returns you deserve."--P. [4] of cover.

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